



An Introduction



- National Certified Women-Owned Small Business
- Certified NV Emerging Small Business
- Located in Reno
- Certified Management Consultants
- 30+ Years Experience with Large Scale Public and Private Sector Engagements

Why QuantumMark?

Outstanding Team with a Wide Range of Skills



Sample Industries Served

QUANTUMMARK, LLC INDUSTRIES SERVED		
PRIVATE SECTOR		PUBLIC SECTOR
Education	Distribution	STATE GOVERNMENT
Financial	Mining	PUBLIC HEALTH
Manufacturing	Publishing	Vital Records
Gaming	Technology	Cancer Registries
Hospitality	Telecommunications	Immunization Registries
HealthCare	Transportation	Environmental Public Health Tracking
		Substance Abuse Prevention
		Medical Marijuana
		Emergency Preparedness
REPRESENTATIVE CLIENTS		
UNITED STATES		INTERNATIONAL
STATE GOVERNMENT	National Cancer Institute	Derwent Publications, LTD London England
State of Alaska	Derwent, Inc.	HYTASA, S.A., Seville, Spain
State of Arkansas	University of Nevada, Las Vegas	A.F.O.R.A., S.A., Northern Spain
State of California	LandAmerica Financial Group, Inc.	I.B.,MEI, S.A., Madrid, Spain
State of North Carolina	J.B. Hunt Transportation	Carbonnel, S.A. Cardoba, Spain
State of Georgia	Lawyers Title Insurance Corp.	MAKRO, S.A. Madrid, Spain
State of Nevada	Boyd Gaming Corporation	Asturiana De Zinc, S.A. Madrid, Spain
State of Oregon	Comstock Hotel and Casino	Alianza, S.A. Barcelona, Spain
State of Pennsylvania	Keokuk Steel Castings	
State of Tennessee		

Our Philosophy



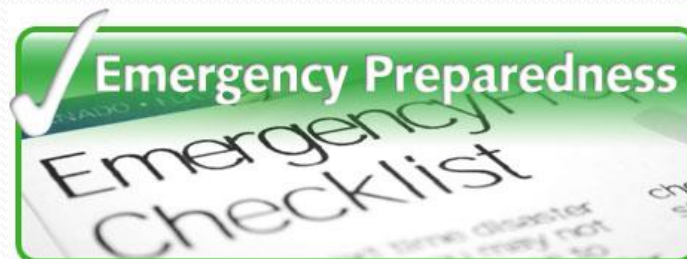
- Strong work ethic
- Doing what's right for the client's best interests
- Collaborative Teamwork
- Going above and beyond

State Agencies

- Vital Records and Statistics
- DMV
- Wildlife
- Infant Hearing
- Prescription Drug Monitoring
- Mental Health
- Licensure and Certification
- Substance Abuse Prevention and Treatment (SAPTA)
- Immunization
- Cancer Registry
- Medical Marijuana
- Emergency Preparedness
- Environmental Public Health Tracking

Case Study #1

- **Facilitation for NV Public Health Emergency Preparedness Summit**
(Statewide event for all Public Health Stakeholders – State staff, public health officials, NV State Commissioners, federal agents, private entities and emergency volunteers)
- **Coordinated Pre-Summit planning**
 - Facilitated Committee meetings to develop Summit agenda
 - Worked with State staff to create training exercises
 - Assisted Committee to generate interactive breakout sessions
 - Strategized with Committee to plan appropriate and meaningful Summit activities



Case Study #1 - continued

- **Facilitation for NV Public Health Emergency Preparedness Summit**
 - **Led Summit Facilitation**
 - Facilitated sessions on gaps in State preparedness
 - Led strategy sessions for ways to bridge gaps
 - Facilitated discussion for building consensus for roles and responsibilities during emergency situations
 - Documented session results for post Summit action items
 - **Wrap Up and Debrief**
 - Facilitated post Summit debrief with committee
 - Provided Summit Final Report for public posting



Case Study #2



- **Infant Hearing Programs (IHP)**

Goal to Meet JCIH Guidelines of 1, 3 and 6 months through implementation of a new State infant hearing reporting and tracking system

- **Coordinate Design, Testing and Implementation of State IHP system to**
 - Allow immediate reporting of hearing outcomes by hospital nurseries
 - Flag birth records not tested prior to discharge
 - Provide Patient scheduling for follow up hearing testing at clinic or audiologist
 - Allow clinics and audiologists to report results and no-shows real time for follow up by the State
- **Facilitate IHP and Vital Records electronic systems linkages for**
 - Immediate flagging of birth records with no hearing test
 - Providing letter explaining the importance of early detection and list of testing providers when parents request birth certificate
 - Notification at IHP so that state staff could follow up with parent
- **Provide End User IHP Electronic System Training – to users at all State Birth Hospitals, Clinics and other Birthing facilities**

Case Study #3

- **Facilitate Strategic Plan for Substance Abuse Prevention and Treatment Agency (SAPTA) to Prepare SAPTA Providers for Medicaid Billing Process**
 - Set strategic direction with various stakeholder groups within and outside of the Agency
 - Facilitated communication between State and 16 provider groups
 - Worked with Providers to understand current state of affairs and assisted them to develop strategies needed to move forward with new billing processes
 - Created customized training materials for Provider processes
 - Facilitated transition to Medicaid billing
 - Coordinated with Providers and State to implement strategies
 - Successfully coordinated multiple stakeholder groups with varied goals to develop strategic direction and achieve it



QuantumMark Can Help

- Clarify Vision and Goals
- Streamline Strategic Planning Process
- Ensure that Key Performance Indicators support goals
- Facilitate a Smooth Transition from Strategic Planning to Implementation



QuantumMark Can Help

- Coordinate Activities
- Foster Community Relationships
- Provide Logic Models
- Create Custom Reports, Flow Charts and Presentations for State, Legislative and Community Audiences

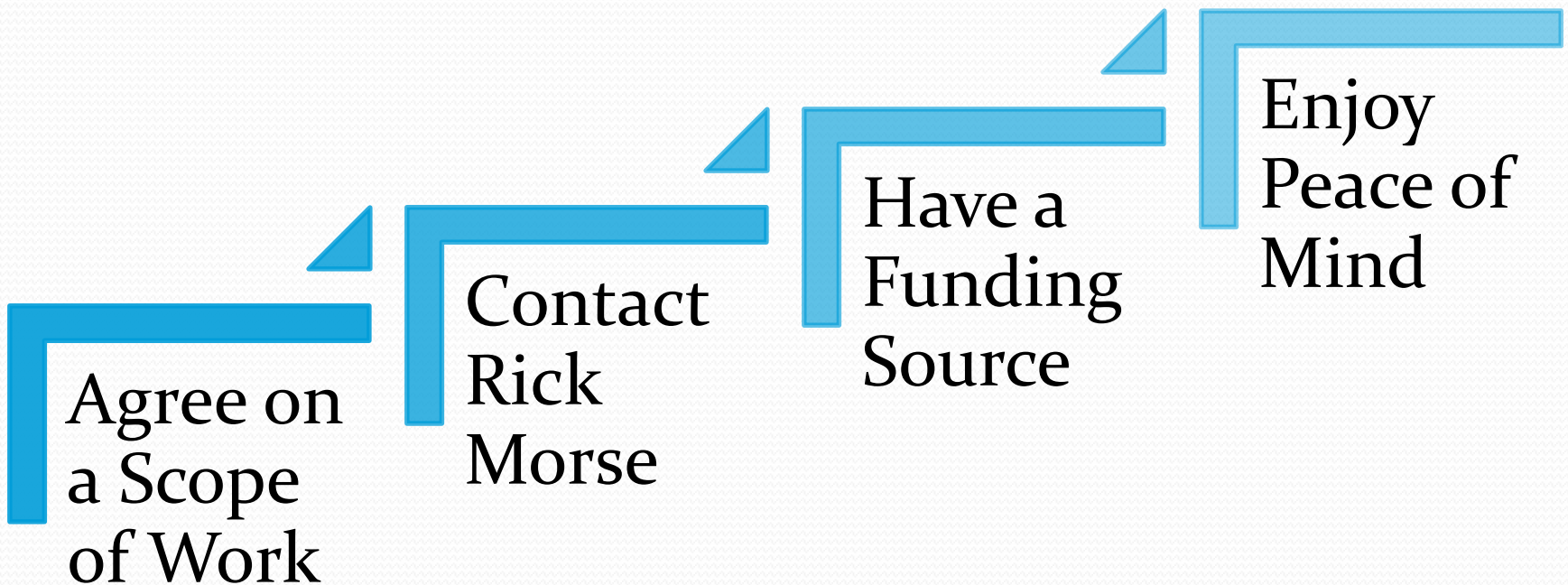


QuantumMark NV MSA Categories

- Project Management
- Facilitation
- Needs Assessment
- Training



Contracting with QuantumMark



QuantumMark Delivers Success

Projects Completed
On Time &
On Budget

Clear and concise plans
that define effort,
time requirements
and costs





Extraordinary
Things Are
Possible



Providing Project Peace of Mind
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