



Steve Sisolak
Governor



Richard Whitley
Director

State of Nevada
Department of Health and Human Services

2021 Notice of Funding Opportunity
Services and Supports for Older Adults, People with
Disabilities, and Family Caregivers
Nevada Aging and Disability Services Division



January 2020

Good Afternoon. Welcome to the second informational meeting for the 2021 Notice of Funding Opportunity for Services and Supports for Older Adults, People with Disabilities and Family Caregivers. This PowerPoint along with questions and answers will be available on ADSD's website.

Agenda



- NOFO Overview
- Service Categories
 - New Services
 - Funding Formulas
- Scoring Criteria
- Additional Resources
- Questions and Answers

Today, we are going to provide a broad overview of the Notice of Funding Opportunity (aka NOFO) and highlight a few key changes. We will also talk about service categories, new services and funding formulas, an overview of the Scoring Criteria and Additional Resources. At the end, we will open the lines for questions and answers.

NOFO Overview

- Read the NOFO thoroughly!
- Due Date: February 17, 2020 (page 10)
- What's New?
 - Match Requirement (page 9) – all subawards
 - Service Categories and Funding Allocations (page 7)
 - Resources (end of each Appendix)
 - Timelines for Revisions if funded (page 8)

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First, please make sure to read the NOFO thoroughly. So far, all questions asked have been answered in the NOFO document.

The due date for all applications is 11:59 pm on February 17. Applications can be submitted via email or for current subrecipients, via the FTP site. More information is included on page 10 of the NOFO.

All subawards have a 15% match requirement and match must be identified in the budget. Match can be in-kind or cash.

We will talk more about Service Categories and Allocations in the next section, but the broad overview of service categories is on page 7, specific information and instructions for each service category is in the appendix for that service category.

We included some resources at the end of each appendix for applicant's reference.

On page 8, there is a timeline for requested revisions for funded applications. This is to ensure the Notice of Subawards are issued timely all requested revisions need to be submitted by June 15 at the latest. Award notifications will go out via email by mid-May. When you receive the requested revisions from the grants and projects specialists, make sure to read the instructions and contact the GPS with any questions prior to submitting your revisions. The GPS team will be available to review requested revisions with each subrecipient.

Service Categories

Submit a separate application for each service, regardless of the service category.

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Specific information and instructions for each Service Category is in the Appendix for that Service Category. For example, the high-level summary for the Caregiver Support category (page 7) does not specifically mention every detail about that category. However in Appendix 5 – Caregiver Supports it lists the Core Services as well as the other potential services that would be included in that category. Additionally, the appendix gives specific instructions for the Project Narrative for that category.

Service Categories (page 7)

Access to Services	
<u>NV Care Connection</u>	This service helps individuals navigate the range of long-term services and supports options available to them. It also helps individuals maintain services through the provision of case management. There is approximately \$1.5 million available for this service statewide. Available funding will assist entities in serving people age 60 and older, people with disabilities and their caregivers.
<u>Medicare Assistance Program</u>	Service delivery includes outreach, education, and counseling in order to assist and empower Medicare beneficiaries to make informed decisions that meet their healthcare needs, optimize their access to care and affordable services, and increase their awareness to prevent, detect, and report healthcare fraud, errors, and abuse. There is approximately \$740,000 available for this service statewide. Available funding will assist entities in serving Medicare eligible individuals, their families and caregivers.
Transportation	This service focuses on transportation options to access community services including but not limited to medical services, social services, shopping, socialization, and nutrition. There is approximately \$1.9 million available for this service statewide. Available funding will assist entities in serving people age 60 and older.
In Home Services	In-home services can be a variety of services to support individuals living in their own home such as homemaker, companion services and emergency response systems. There is approximately \$2.4 million available for these services statewide. Available funding will assist entities in serving people age 60 and older.

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ADSD grouped all existing services into Service Categories in order to better allocate funding and ensure we are able to target funding based on priorities.

The first service category is Access to Services and this includes 2 distinct services:

- (1) Nevada Care Connection helps individuals...
- (2) Medicare Assistance Program includes...

The second category is Transportation this can include the direct provision of transportation services or the provision of transportation vouchers.

Nevada Care Connection, Medicare Assistance and Transportation are further allocated based on funding formulas published in the NOFO. We'll talk more about that in a moment.

The third category is In Home Service and can be a variety of services...

The appendix for in home services has more information about specific services that are included in this category.

Service Categories (page 7)

Caregiver Support Services	This can include a cluster of services designed to support family or informal caregivers such as counseling and support groups, respite care, and supplemental services. There is approximately \$2.5 million available for these services statewide. Available funding will assist entities in serving caregivers of people age 60 and older, as well as caregivers of individuals of any age living with Alzheimer's disease or a related dementia and grandparents (age 55+) raising grandchildren.
Food Security	These services focus on increasing food security among older adults including, but not limited to food pantry services. There is approximately \$300,000 available for these services statewide. Available funding will assist entities in serving people age 60 and older.
Evidence Based Services	These services are interventions that educate participants about their health conditions, how to manage them, and/or ways to adopt healthy behaviors to enhance their quality of life. There is approximately \$200,000 available for these services statewide. Available funding will assist entities in serving people age 60 and older and, in some cases, their caregivers.
Ancillary Services	These services are other supportive services that help promote independent living and quality of life in the community. Services in this category do not fall into one of the above categories. There is approximately \$300,000 available for these services statewide. Available funding will assist entities in serving people age 60 and older and, in some cases, their caregivers.

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The fourth category is Caregiver Support Services and can include...

The fifth category is Food Security and can include food pantry, mobile or home delivered groceries or any other service that support food security.

The sixth category is evidence based services which includes....

The final category is ancillary services and these are...

For all of the service categories, specific information is included in the Appendix.

NV Care Connection (Appendix 1)

- No Wrong Door Goal - Streamline access to services and maintenance of individuals in their home/community
- Combined Resource and Service Navigation and Case Management
- Funding Formula
 - Total County Population
 - Total County Population, over 60 or with a disability
 - County Density

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NV Care Connection supports Nevada's no wrong door goal by streamlining access to services and assisting individuals in the maintenance of services in their home and community.

Nevada Care Connection is one service under the Access to Services category, however due to the specific nature of this service it has its own Appendix. What is new? Nevada Care Connection includes both sub-services of Resource and Service Navigation and Case Management. This means applicants must describe how they will offer both services within one application.

Nevada Care Connection funding is allocated by county per a funding formula. The basis for this funding formula is...

Medicare Assistance Program (Appendix 2)

- Shifting services for SHIP, SMP, and MIPPA to the community.
- Goal – expand reach of these programs across Nevada.
- Funding Formula:
 - % of county population on Medicare
 - % of total Medicare beneficiaries in the state
 - County Density

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The Medicare Assistance Program is the second service under the Access to Services category. Due to the unique nature of this service, it has its own Appendix and must be applied for as a separate service from NVCC. The Medicare Assistance Program is a combination of 3 federal programs: SHIP – State Health Insurance Assistance, SMP – Senior Medicare Patrol, and MIPPA – Medicare improvement for patients and providers act. These services have historically been sub awarded in northern Nevada and administered by in house by ADSD in southern Nevada. In this NOFO we are seeking to shift the services to the community across the state. The goal is to expand the reach of these programs across Nevada and increase access for Medicare beneficiaries.

The Medicare Assistance Program includes 3 sub-services described in the appendix. This means applicants must describe how they will provide all three services in one application.

This service is also allocated across the state counties based on a funding formula. This formula is based on the following factors...

Transportation (Appendix 3)

- #1 social service need identified across the state
- Goal – expand reach of services across Nevada in relation to county size
- Funding Formula:
 - County population age 60 and older
 - County population minority and/or low income (300% FPL)
 - County Density

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We wanted to also talk specifically about the transportation category in the NOFO, this is Appendix 3 in the NOFO. Transportation is the #1 social service need identified across the state. The goal in this NOFO is to expand the reach of services across Nevada. There is \$1.9 million available statewide for this service, which can include the direct service of transportation or transportation vouchers.

Funding for transportation is allocated across the state per a funding formula that takes into account the following factors: county population age 60 and older, county population that is minority and/or low income and county density.

Volunteer Services

- Volunteer Care and Assistance is no longer a stand-alone service.
 - Programs may build volunteer support into the budget for any service.
 - ADSD's new Volunteer Management Program Guide for Volunteer Host Programs is posted along with the NOFO and is also available on the Subrecipient Resources web page.
 - Review insurance requirements (Page 8).
 - Thoroughly explain how volunteers will be utilized within the program, as well as your volunteer training plan.

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Finally, we wanted to talk about Volunteer Services. Volunteer Care and Assistance is no longer a stand alone service. Programs may build volunteer support into their budget for any service. Additionally, ADSD has created a new resource for all applicants and subrecipients called the Volunteer Management Program Guide for Volunteer Host Programs. This resource is available with the NOFO and on the Subrecipient Resources pages. It provides guidance to applicants on all aspects of volunteer management.

If you plan to incorporate volunteers into your service, make sure to review the insurance requirements on page 8 of the NOFO. Additionally, you will want to thoroughly explain how volunteers will be utilized within the program, as well as your volunteer training plan.

Scoring Criteria (page 11)

- Service area, outreach plans and proposed service delivery to target populations (10 points plus 5 bonus points).
 - Items are thoroughly defined/described and undoubtedly related to the proposed service
 - Bonus – Rural/frontier, or underserved or unserved service areas
- Applicant's capacity to provide the service, its experience and existing or proposed partnerships (10 points).
 - Exceptional experience, capacity and existing partnerships, with plans to seek new partnerships

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Applications will be reviewed by ADSD and outside, independent reviewers. The competitive scoring criteria is based on 5 factors.

The first factor is...(read first bullet). To score the full points, the application must thoroughly define/describe service area, outreach plans and proposed service delivery and how it relates to the proposed service. Bonus points will be given for rural/frontier areas or underserved/unserved service areas.

The second factor is...(read second bullet). To score the full points, the application must demonstrate exceptional experience, capacity and existing partnerships with plans to see new or expanded partnerships.

Scoring Criteria (continued)

- Other funding, sustainability goals, and reasonableness of cost per client, unit of service and program expenses (10 points).
 - Abundant other funding and/or sustainability goals; all costs are reasonable and justified
- Relevance, achievability and impact of the proposed goals and objectives, as well as evaluation of outcomes (10 points).
 - Goals, objectives and evaluation of outcomes are strongly related to the program, achievable and impactful
- Adherence to application instructions and accurate completion of forms (5 points)

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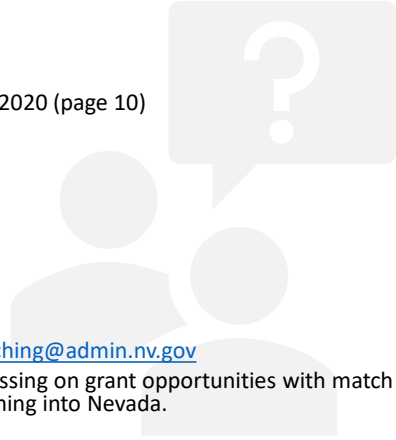
The third criteria is other funding, sustainability, and reasonableness. To score the full points applicants must demonstrate abundant other funding or sound sustainability goals. All costs are reasonable and justified.

The fourth criteria is relevance, achievability and impact. To score the full points applicants must demonstrate goals, objectives, and outcomes that are strongly related to the program which are also achievable and impactful.

Finally, there are five points available for adherence to application instructions and accurate completion of forms. So...read the NOFO thoroughly.

Resources

- Questions and Answers posted through February 7, 2020 (page 10)
- Application Assistance
 - Nevada Grants Office
 - Website: <http://grants.nv.gov>
 - Phone: 775-684-0156
 - Email: grants@admin.nv.gov
- Grant Matching Fund Pilot Program
 - \$1 Million
 - Nevada Grants Office, 775-684-0155, grantmatching@admin.nv.gov
 - Goal: to reduce applicant organizations from passing on grant opportunities with match requirements and to increase grant funding coming into Nevada.
 - <http://grant.nv.gov/GMF/>
 - Review FAQs and Eligibility Requirements



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Finally, we have provided some resources for applicants.

Per page 10 of the NOFO, questions and answers will be posted through February 7. Check the website listed in the NOFO frequently for updated Q&As.

If you need assistance with your application, including help outlining the application or someone to review it prior to you submitting it you can reach out to the Nevada Grants office.

Finally, last week an announcement was made regarding the Nevada Grants Office, Grant Matching Pilot Program. There is approximately \$1 million organizations can apply for to help with match requirements for grant programs. More information is available on their website.

Question and Answer

Thank You

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Now we will open the lines for Q&A.